



# Maharishi Vedic Organic Agriculture Institute

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## Application and Certification Fees with Supplements

### 1. Application fees:

(Valid for all applicants in all categories of certification.) *These are one time fees paid on the initial entry into the MVOAI certification program. They cover the expenses incurred in processing new applicants. (Note: applicants transferring from other certification programs will receive a 35% reduction on these fees.)*

<b>APPLICATION FEES (new applicants)</b>	Family Farm/ Small Business	Commercial Farm	Handler/ Co-processor	Manufacturer Processor	Grower Group/ Cooperative
<b>North America</b>	\$200	\$300	\$300	\$300	\$350
<b>International</b>	\$250	\$350	\$350	\$350	\$400

### 2. Annual Certification fees

(paid yearly by each certified operations)

The annual assessment provides the finances for MVOAI's administrative time and expense to manage the inspection process, process the paperwork, arrive at a decision and issue the documents necessary for certification. It also includes review and routine approval of restricted use products. Inspection expenses will be billed separately.

This basic certification fee generally applies for a single applicant with a normally configured, contiguous, operation which grows, processes and/or handles a single product, or product group. It is predicated upon the certification of an applicant for whom the inspection and sampling can proceed unimpeded.

For larger multi-location farming areas, large and/or dispersed processing or handling facilities, multiple cropping operations, multi product processing or handling facilities, or other specialized circumstances or production methods, additional fees may apply depending upon the additional processing time needed to properly evaluate and certify the increased degree of complexity and/or difficulty. Supplemental fees for these operations are quoted on an individual case basis and provided as an estimate with the certification cost estimate.

Among those additional cost factors to be considered would be: (1) the types and numbers of products involved; (2) the volumes of product involved; (3) the number of product lines involved; (4) the amount of time required to perform the third party inspections; (5) the amount of administrative time involved; (6) the amount of Certification staff time required to review and evaluate the application materials; and (7) other special considerations such as sampling, terrain, remoteness of location, and necessary additional services or extraordinary expense which may include, but is not limited to appeals, probation, violations, extensive technical support, materials research, late fees, expedited mail, second party labeling, and import/export work done on behalf of the grower. The annual assessment runs from January to December. The minimum assessment for a certified grower is \$275.

*NOTE: MVOAI will be happy to discuss the specifics of the assessment calculation with each client, taking into account your unique situation.*

<b>ANNUAL CERTIFICATION FEES (All clients)</b>	<b>Tier 1</b>	<b>Tier 2</b>	<b>Tier 3</b>	<b>Tier 4</b>	<b>Tier 5</b>
<b>Net Organic Sales</b>	<b>\$5000 to \$100,000</b>	<b>\$100,000 to 250,000</b>	<b>\$250,000 to 500,000</b>	<b>\$500,000 to 1,000,000</b>	<b>Over 1,000,000</b>
<b>Annual fees North America</b>	\$100 plus .65% (.0065) of sales	\$650 plus .625% of sales over \$100,000	\$1562 plus .6% of sales over \$250,000	\$3000 plus .575% of sales over \$500,000	\$5750 plus .55% of sales over \$1,000,000 (.1% on sales over \$2,000,000)
<b>Handlers</b>	Pay only 25% of above fees based on commissions or net sales.				
<b>Annual fees International</b>	Above fees plus 10% (multiply fee by 1.1)				
<b>Vedic Organic</b>	As above plus 20% (multiply fee by 1.2)				
<b>International Vedic Organic Certification Fees</b>	As above plus 25% (multiply fee by 1.25)				

## Supplemental Fees:

Appeal Payment/Deposit	As quoted and at cost
International Appeal Deposit (rectified upon completion)	As quoted and at cost
Violations	As quoted and at cost
Staff Processing time	\$50/hour
Extensive Technical Support (Staff)	\$70/hour
Extensive Technical Support (Certification Committee)	\$150/hour
Expedited Mail	At cost
Inspection Labor	At cost (Generally \$35-50/hour)
Inspection Expense	At cost (Estimated total will be provided)
Inspection Travel	Actual Travel expenses plus travel hours billed at 75% of inspection labor cost
Extension of certification services	Hourly at cost (Generally \$50 per hour)
Requests for non-confidential information	Hourly at cost plus mailing cost (Generally \$50 per hour)
Reinstatement Fees	Hourly at cost (Generally \$50 per hour)
Copies of certification certificates	Hourly at cost plus mailing and materials cost
List of MVOAI certified operators	Hourly at cost plus mailing and materials cost
Testing reports results	Hourly at cost plus mailing and materials cost
Other permitted information	Hourly at cost plus mailing and materials cost
Additional Label review	At cost (Generally \$35-50/hour)
Export or Import Expatiation	At cost (Generally \$35-50/hour)
Materials review	At cost (Generally \$35-50/hour)
Second Party Labeling	At cost (Generally \$35-50/hour)
Other Services (Quoted on request)	

Notes: Application fees are non-refundable once the application has been processed.

For new applicants, annual certification fees are paid upon certification approval and are based on an estimate of the expected annual production or processing gross sales. For continuing certification, annual fees are based on previous years' gross sales plus any estimate of increased or decreased sales. Accounts are reconciled each year based on actual figures. Payment plans are available by consulting the MVOAI finance office.

Initial and annual inspection fees are billed for travel, hourly onsite work, and report preparation. These fees are non-refundable once the inspection is completed.

MVOAI will provide each applicant with an estimate of the total cost of either organic certification or Vedic Organic Certification and an estimate of the annual cost of updating the certification at the time of application. If at any time the applicant wishes to withdraw from the application or certification process, the applicant shall be liable for the costs of services provided up to the time of withdrawal of the application. Certification fees are non-refundable once the yearly certification process is complete.

Certification applicants who prefer to have all certification fees billed at MVOAI published costs for services plus a 25% administrative fee can apply to MVOAI for this type of billing in lieu of the fixed schedule given above.